Client Profile
Building Contractor

Baxall Construction is an established medium sized construction company based in Paddock Wood, Kent and operates primarily in London and the South East. Baxall is noted as a name for reliability and performance in the competitive world of Industrial and Commercial Construction, Refurbishment, Specialist House Building and Design and Build projects. Their approach has been to build a solid business with sustained growth but without losing sight of traditional values and methods, or the importance of the personal approach.

Baxall see Summit 5000 as key to their future efficiency

Baxall construction has been a long term user of RedSky IT's software since 1993, starting with a text based solution called Micabuild. They migrated to AXiM a fully integrated windows system and have now moved up to RedSky's ERP solution Summit 5000. As a forward looking company they chose to migrate to the enterprise level fully integrated Summit 5000 product as they could see the clear business benefits of having complete end to end control of the operational as well as financial management of their projects.

They use the system to manage the complete lifecycle of a contract starting with estimating,

where Summit imports the unpriced bill supplied by the client directly into the system. They then tag this up by trade and send out the subcontractor packages to be priced. This pricing goes back into the system along with resource build ups for items they are directly pricing. They then add their overhead and profit adjustments to the bill and submit the priced bill to the client.

When they win the job, they then manage the valuation and variations process through Summit. They produce the client valuations and also the subcontractor valuations, which then automatically update the accounts

BAXALL
CONSTRUCTION

"We have chosen Summit 5000 because of the total integration that the system offers. From the estimate production through purchasing, quantity surveying and accounts to the final account we are able to monitor the financial performance of a project."
Jonathan Exall Finance Director

Baxall Construction

Sector - Building Contractor	Founded - 1964
Employees - 120	
Solutions Used - Summit 5000	

About RedSky IT
RedSky IT is a market leader within Construction, providing IT solutions to over 1300 companies including 40% of the top 100 contractors, 14 of the top 50 AEC consultants and many hundreds of small and medium sized businesses. With over 30 years' experience, we offer a complete portfolio of software solutions to help construction, contracting, house building and professional services firms manage their operations.

system, creating the subcontractors payment certificate and handling all the CIS requirements. Because both the client valuation and subcontractor valuation detail is in the system, Summit then provides for them the subcontractor liability figures for each subcontract on the project, so at all stages of the project they can see the true profitability.

Baxall use the purchasing functions of Summit to control all their purchasing and matching of invoices. All of the commited, actual costs and sales details feed through into the Contract ledger giving them a clear view of the position at any time.

Summit's job costed payroll pays the employees as well as feeding accurate costing to the projects.

The general ledger is updated in real time by all the subsidiary ledgers ensuring accurate consolidated financial reporting.

As a single fully integrated system running on an Oracle database (SQL option available as well), information only needs to be keyed in once and is then available throughout the system.

The integration with excel has enabled existing excel based management reports to be configured to take live data from the system rather than being manually entered from offline records held by the surveyors.

Jonathan Exall, Baxall's finance director commented about the system that

"The detailed feedback of information will enable us to control our costs more closely and improve accuracy of tendering and ultimately increase our profitability."