

Client Profile

Civils

C A Blackwell (Contracts) Ltd is a civil engineering, remediation, geotechnical, earthmoving and engineering contractor. The company operates nationally with its headquarters in Earls Colne, near Colchester and regional offices at Bromsgrove, Wakefield, Falkirk and Swansea . The company was established in 1956 and has grown in a sustained and profitable manner within core business areas.



Background

As a multi-disciplined construction company, Blackwell has the capability to undertake works in the role of main contractor, sub contractor, design and build contractor or developer.

The company operates on a regional basis with each region having equal access to resources and support systems. Operational flexibility and capability has been further enhanced by the investment in subsidiary and associated companies providing high tech equipment and managers in the fields of contaminated soil cleaning, soils improvement by stabilization, demolition, industrial dismantling and civil engineering within the utility sector.

Blackwell's background in earthworks gives them access to one of the largest in-house plant fleets within the UK including motorscrapers, dump trucks, dozers, excavators, motor graders and road planers.

Why Summit

Blackwell selected Summit following a review of both Summit and the Sage EVision solution. The objective was to have the solution at the heart of their organisation and to use the data within Summit to integrate with other in-house and 3rd party solutions, which were all ready in place, by developing views and reports via web tools.

One of the first things that Blackwell did was to extend their company intranet to read the Summit data tables and then tailoring the information to present to the management throughout the organisation. The security is managed by both the Summit application and the Share point tools used to deliver the information to specific users.

As Blackwell are large users of many types of plant, web forms have been designed to capture information for both plant maintenance and performance, which

BLACKWELL

“This has eliminated a degree of duplication and now provides anyone with the relevant security access to the entire history of the plant item on line.”

Chris Johnson IT Manager

CA Blackwell (Contracts)

Sector - Civils	Founded - 1956
Employees - 250	Turnover - £60 million
Solutions Used - Summit 5000	

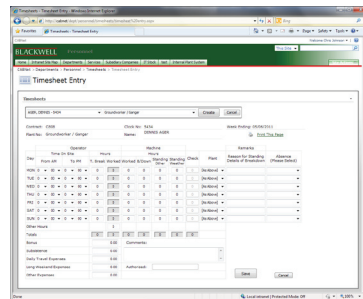
About RedSky IT
 RedSky IT is a market leader within Construction, providing IT solutions to over 1300 companies including 40% of the top 100 contractors, 14 of the top 50 AEC consultants and many hundreds of small and medium sized businesses. With over 30 years’ experience, we offer a complete portfolio of software solutions to help construction, contracting, house building and professional services firms manage their operations.



complements the functionality already available within the Plant Management and Fixed Asset Modules of Summit. This information is then immediately available to the managers on the plant dashboard.

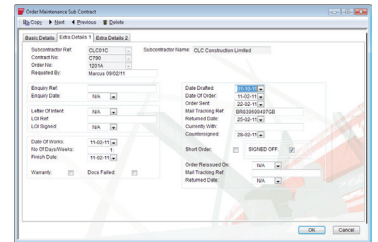
As their teams are working remotely they have produced a web based timesheet form to capture weekly employee information. Both the employee list and payroll weeks accessible are controlled by the Summit Payroll tables. Authorising of the timesheets is controlled by Summit’s contract security functionality. The data from the forms can then be imported into the Summit payroll for processing.

Blackwell has implemented the Summit database module to expand the Subcontractor information held in Summit for both the Subcontractor and any orders that are awarded to them. Database modules fields have

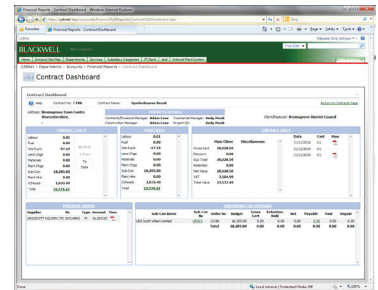


also been added to the Contract Account, which replaced an external Access database so the data now all sits in Summit. Web views have been developed to access this on the company intranet.

Another big feature within Summit 5000 is Analysis Tags. For each Contract, Blackwell has created a number of Analysis tags for the Contract Personnel allocated to that contract.

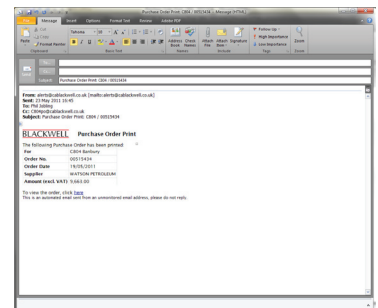


This is used both for reporting purposes and within the approvals workflow module, where authority limits have been set for each level of Personnel on each contract.



Recently Blackwell purchased the Alerting Module which is being used to alert the Contract Personnel, by email, of particular events with Summit. These include

- Cash being received on a contract
- Purchase orders raised.



The email can be tailored to show key information along with hyperlinks to either web based reports or PDF attachments automatically created within Summit.

www.redskyit.com

RedSky IT Viking House,
 Swallowdale Lane
 Hemel Hempstead HP2 7EA

Tel +44 (0) 20 3002 8700
 Fax +44 (0) 20 3070 0925
 Email sales@redskyit.com