

CASE STUDY: PORTVIEW

The Company

Belfast-based Portview is an innovative and multi-award winning high end interior fit-out specialist. The company project manages interior fit-out and refurbishment contracts for many of the world's top brands throughout the UK, Ireland, and increasingly, internationally. Whilst much of their work is in luxury retail fit-out, the firm also has extensive experience across health, leisure, stadia, office and high-end residential sectors. Portview was established almost 40 years ago and has increasingly enjoyed sustained and consistent growth, particularly in the last few years. Their expert teams deliver superior fit-out projects in a consistent and timely manner. Client satisfaction is, and remains, their highest priority.

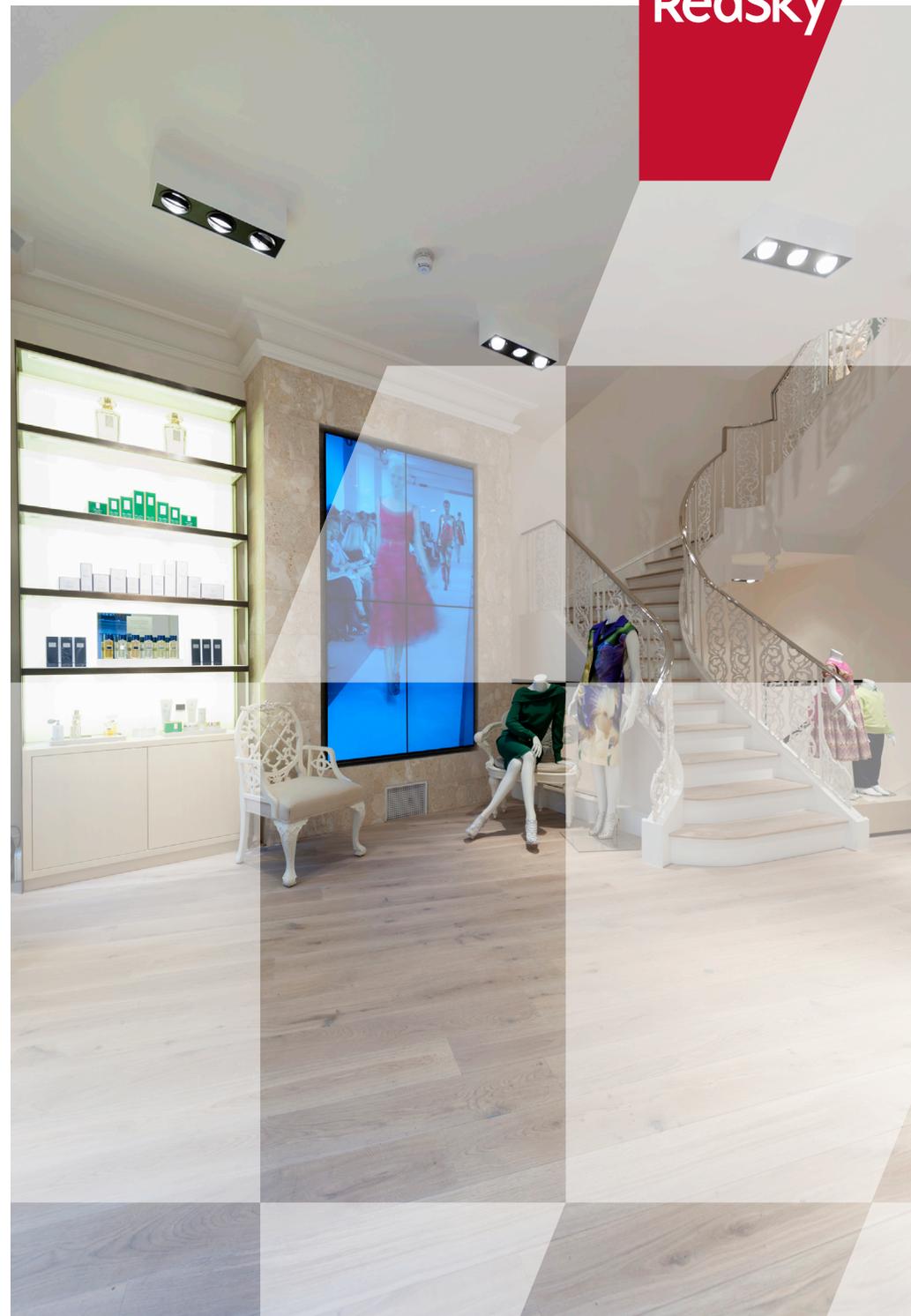
The Background

Portview has a strong portfolio of repeat clients. Much of their work is conducted within the M25 region. Clients who work with Portview will experience:

- Accessible and accountable personal management by the business owners.
- A flexible, responsive and accommodating “can-do” approach from all teams.
- An industry-leading, risk-managed, light touch administrative regime. Innovative solutions delivered on time and on budget to a premium quality standard.
- Enjoyable and rewarding professional friendships.

Portview's clients regards the business as being a well-managed, innovative, solutions-driven business with involved owner-managers supported by smart, flexible, empowered teams. Portview have been a RedSky IT customer for many years and have migrated from Buildax to AXiM and, more recently, to Summit.

The key driver for the recent migration was derived by Portview's decision to completely integrate all of the operational and financial data in to one system. Portview were using AXiM and the Union Square document/contact management system as two distinct systems and this led Portview to review the market to find the very best possible integrated solution. Ultimately they chose to migrate from AXiM to Summit and add the full suite of RedSky IT's own Xcipro Web modules for document control.



Summit Financials & Contract Management

As part of the review Portview investigated replacing AXiM with Microsoft NAV, however the industry focus of Summit, together with the safe passage of data, meant that Summit was the best option for them.

The business upgraded to Summit Financials and Contact Management. Portview also elected to add the Procurement module at the same time as this enhanced their contract cost data capture by adding commitment and accrual costs. The ability to bar code scanned invoices was also introduced to streamline the three way match of an invoice. This has provided a substantial benefit by helping the team manage invoice issues by exception rather than checking all the order and invoices manually. Enquires on accounts and jobs can be drilled from the transaction to the source document without holding large paper files.

The next phase of the development is the addition of the module for automatically importing electronic invoices, either received electronically or scanned from paper, into the system for matching and storing on the server.

XCIPIO Document Management



As part of the document management review process, Portview considered migrating to either the newer Union Square migration option, Sharepoint or RedSky IT's own suite of web modules, called Xcpio.

Portview are implementing the following Xcpio modules: Document Store; Contact Database; Document Approval; Form Control Templates; Revision Management; Project Issues; Project Meetings; Email Archiving; Dashboards

These modules allow staff to access and share transactional and document data via the Internet. This was a key driver for Portview. RedSky made sure they understood the brief and were able to deliver major time and cost saving benefits. These improvements will help Portview transform its business and enhance its reputation in the industry as a leading contractor utilising technology to work smarter. This is best illustrated by Anthony Doyle who states:

“To date, we have invested in 40 iPads because the ability to deliver and capture information with key staff on devices such as a tablet is essential for our business to work smarter and more efficiently. This means that wherever our teams are, they can work on Forms, Documents, Emails either at the project level or globally (depending on security levels) and this has cut down enormously on time wasted when trying to access or update these key elements of data on site.”

“ We went with RedSky IT after investing in a previous document management system in 2006 which we didn't get fully implemented. When we started to look at solutions again we viewed various offerings within the market place, including the one we had previously made our investment with. After months of reviewing systems we went with RedSky due to the integration and feature set that was on offer and their proactive development approach. ”

Anthony Doyle, Project Manager



RedSky software enables construction companies to achieve and maintain competitive advantage. We make real-time actions visible, enabling you to control change, eliminate risk and achieve ongoing incremental gains from improved operational efficiency. Across all types of construction and contracting projects, RedSky is scalable, modular and proven to improve performance, efficiency and success.

FOR THE END GAIN

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