

CASE STUDY: RUWAD CIVIL CONSTRUCTION

The Company

Based in Jeddah, Ruwad Civil Construction (RCC) is one of the largest companies in the Saudi Arabian construction industry. It provides world-class engineering and construction delivery, offering development and project management services throughout the region.

RCC's partnership approach to projects, combined with its deep understanding of the regional business environment, has earned the company a strong reputation for delivering high-quality projects on time and within budget.

The Challenge

The greatest challenge for RCC was a lack of collaboration between its departments and sites.

Mr. Sohail Shahzad, who manages the company's contract ledger, said: "Like other large organisations, RCC has many different departments. We also have numerous live construction sites across the region."

"Although each department and site was operating successfully, they weren't actively collaborating and openly sharing information with each other. That meant we had poor visibility of RCC's overall commitments and provisions, so were having to waste time and money gathering the necessary project information to inform the management team's strategic decisions."

The Solution

Determined to resolve this issue, RCC explored a range of construction software options. Mr Shahzad said: "We did a lot of preliminary investigations, including several onsite visits and presentations, as well as comparisons of specialist and generic enterprise resource planning (ERP) providers."



The Solution (continued)

“RedSky IT was the only provider that ticked all our boxes. Its consultants specialise in the construction industry – that was a big factor in our decision. We were also particularly impressed by Mr. Arun Menon’s wealth of knowledge about contracts and accounting.

“We commissioned RedSky in May 2014. Led by Mr. Menon, the installation of the Summit software was completed within just 19 months and to our full satisfaction.”



The Results

The Summit software solution has helped RCC become far more efficient. “It’s made a big difference,” said Mr. Shahzad. “We like Summit because it’s web-based, user friendly and adaptable, and because it can be configured to meet our business needs.

“Up-to-date management information is now available at the touch of a button. The software gives us full visibility on our projects in terms of costs, commitments and real profit, which in turn is helping us to plan more effectively and win new projects.

“Summit has transformed the way we collaborate across the organisation, while also making us far more efficient.

“I would highly recommend this software to contractors of all sizes and all construction disciplines – with RedSky’s highly skilled implementation and support team, you’re in safe hands.”

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Sohail Shahzad, Project Manager



RedSky software enables construction companies to achieve and maintain competitive advantage. We make real-time actions visible, enabling you to control change, eliminate risk and achieve ongoing incremental gains from improved operational efficiency. Across all types of construction and contracting projects, RedSky is scalable, modular and proven to improve performance, efficiency and success.

FOR THE END GAIN



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