



Summit Internet Estimating

The Business challenge

In this day and age few companies have the necessary time and resources to manage all of their IT systems effectively. As hardware ages, failures can occur causing downtime that could impact on your ability to meet ever tighter timescales. RedSky have the answer in providing you with a solution that you use over the internet, eliminating the need for any management of servers, software, updates, or backups.

Summit Estimating is a feature rich solution that has been developed to meet the various demanding needs of the busy estimator. It is used by a variety of contractors such as General Builders, Civil Engineers, Developers, House Builders, Specialist subcontractors such as M&E, Electricians etc.

RedSkyIT are a specialist software company that only supplies the contracting industry and have been providing solutions for over 30 years to over 1300 construction businesses.

- Utilises your existing internet connection
- Quick and easy to set up
- Available 24 hours a day, 7 days a week
- Supplied with a standard pricing database meaning you can start estimating straight away
- Training over the internet, classroom or on site.
- Costs From as little as only £3.00 a day
- No software or updates needs to be managed by you

Summit Estimating has the following features:

Libraries

Priced build-ups and descriptions can be extracted from a standard smm7 library
 Prices can be adjusted specifically for each individual estimate.
 Separate rates can then be held against each material for buying, stock and estimating use.
 Manufacturers/catalogue numbers can be held against each resource.

Bill Pricing

The ability to mark up the bill quickly and simply for subcontract enquiries.
 Quick and easy access to the library to match bill items for full analytical bill pricing.
 Full analytical breakdown of labour, plant, material and subcontractors is produced automatically for use with enquiries.



Waste outputs and rates can be adjusted against each individual item.

Insertion of additional text or notes against the bill.

Fully priced bills of quantities are printed out or viewed on screen, giving page totals, collection pages and section totals, for each bill.

A breakdown of all materials used is produced to screen automatically from bill pricing or spec and drawing.

Estimates can be imported electronically in either cite or csv(excel) format. An additional module will allow hard copy documents to be scanned

Resource Comparison

The list is broken down into quantity used, unit, unit price, total price.

Waste is automatically calculated and included in purchase quantity. This can be amended.

Purchasing details can be accessed for each material, giving last purchase price, date of last update, estimated price, cost code and ordering multiples.

Suppliers' names can be accessed and a list of materials can be marked up to send out to specific suppliers.

Enquiries can be emailed, printed or faxed out to suppliers.

Direct Entry of values into Labour, Materials and Plant columns for quick pricing.

Reporting

Full reporting facilities, either based upon system provided standard reports or user designed and generated Crystal Report forms.

DIM sheets

Easy export of data to MS Excel.

User defined filters and searches available.

Comparisons

Estimate items can be easily and quickly marked up to reflect the trade or supply type.

Enquiry letter templates can be set up on the system using either the in-built text editor or by OLE to word processing packages.

Supplier and subcontractor details are held in a shared database and if used in conjunction with Summit Financials / Costing system can be updated by Accounts, Procurement etc.

Details such as trade, location, performance (pricing and work), insurance and tax exemption details can be used as the search criteria when looking for suppliers and subcontractors.



Only those items marked up in the estimate are brought into the Comparison module complete with their unique B o Q reference. This avoids paper wastage where only one item on a page has been marked up.

Enquiries can be sent via. hard copy, fax or by email.

Quotations can be flagged to reflect which elements have been priced i.e. Labour, Materials, Plant, and Subcontract.

Automatic quote levelling is carried out by the system to replace missing elements from dissimilar quotes so that "what if" scenarios can be performed.

Full quote plugging is provided for the user to input missing rates using Lowest, Highest, Average, Our, Plugged or Included and this can be carried out for individual items or globally.

Full statistical analysis is provided including Highest, Lowest, Average and Standard Deviation.

The total value of quotations can be viewed to show Submitted Value, % discounts, Additions and Omissions and the total value of Plugged items. This enables risk assessment of the submitted quotations to be carried out.

Quotations can be sent to the estimate to replace the resource build-ups selected although these can be recalled at a later date.

Simultaneous working on the estimate and comparison can be achieved due to the systems multi-user functionality.

Comparisons can be carried out at both pre and post tender stages.

Benefits of Hosting

With RedSky IT hosting you not only remove the overhead costs of buying, installing, and maintaining your own server but also;

- RedSky IT will manage the overnight backups of your system automatically ensuring the backups are verified each morning.
- RedSky IT will apply ALL upgrades and patches etc.
- Our Hosted Servers are mirrored. In the event that we encounter a hardware problem we can quickly and simply switch your processing to our stand by server.
- You can access your system from virtually anywhere providing you have a broadband connection and the PC has Windows XP or Vista (subject to security configuration). This means that your company would be able to access this system from a home PC should that be necessary e.g. power cut, fire, flood etc at your office.

RedSky IT have been providing this service for some years and have a proven track record in supporting customers via this method.

Jenny Smith of J.E.T. Construction in Milton Keynes says:

The Summit system is secure, easy to use, and I have the confidence that the system is all ways accessible either in the office or at home, which gives me the option to work from either location when the need arises. Managing system updates, legislative changes, and daily backups is a chore we no longer have to worry about as RedSky IT maintain the solution at their hosting centre, this is a great benefit. I also find the support I receive from the RedSky support team to be excellent and would recommend this system and service to anyone.

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