



A meeting of minds within the Middle East Construction Industry

A Software Briefing for Enterprise Business Control

Monday 26th June 2006

AGENDA for Construction & Contracting Organisations

9.15	<p>Registration for Contractors</p>
9.30	<p>Welcome & RedSky IT Overview</p> <ul style="list-style-type: none"> • RedSky IT Overview - 30 years of specialist construction software development • Why develop an enterprise solution for the top contractors • RedSky IT Product Strategy & Oracle Partnership <p>Presenter John Conmy – Director of RedSky IT Dubai</p>
9.45	<p>Oracle and ISV partner strategy</p> <ul style="list-style-type: none"> • Why Oracle work with ISV partners to deliver effective business solutions to key industry verticals • An update on Oracle technology including the powerful Oracle Database 10g for business applications <p>Presenter from Oracle Middle East</p>
10.15	<p>Estimating, Tendering and Bid Management with Summit</p> <p>Construction companies are under increased pressure to find more profitable work, submit competitive bids and do it all quickly to secure business. Estimating and tendering for projects is an area where software can help automate the process – saving duplication of effort, increasing the speed you respond to tenders and increasing the accuracy of an estimate. This all helps to reduce costs and prevent actual contract costs being vastly different to the estimate budget submitted.</p> <p>Summit estimating will demonstrate how easy it is to produce estimates, submit requests for information from subcontractors and ultimately build up a powerful database of knowledge on what make a successful tender for your business.</p> <p>Presenter: John Conmy – Director of RedSky IT Dubai</p>
10.45	<p>Summit – Enterprise Operational & Financial Control for Contractors</p> <p>Large contractors require a single enterprise solution to manage their operations effectively. Investors and stakeholders require major organisations to demonstrate that they have systems in place to manage & report on multi-million dirham operations.</p> <p>Summit was developed to deliver construction enterprise control and deliver a world class solution to meet all industry demands.</p> <p>In this session you will see the latest developments from RedSky IT in gaining operational control of your business. From estimating & CVR through to procurement, sub contractor management and financial reporting. The Summit solution also incorporates service and call centre management for post contract management.</p> <p>Presenter: Monique Campbell – Business Development Manager RedSky IT Dubai Cont.d overleaf</p>



11.30	<p>Informato – Unlocking Business Knowledge</p> <p>Managing both structured and unstructured content in your business is key to effective knowledge management. Informato has been developed to offer a framework to create, locate, manage and disseminate business knowledge to any user within a business.</p> <ul style="list-style-type: none"> • Opens up access to back office systems (such as Summit) offering enquiries and reports to any user • Gives staff access to any relevant document, cost report, image for any given project or area • Enhances sharing of knowledge and information in an easy to use web browser format • Powerful search tools to locate content and knowledge wherever it is stored • User friendly publishing tools to create web content for intranets, extranets and your internet site <p>Presenter: Stuart Nutbeen – Director of Key Accounts</p>
12.15	<p>Questions and answers session</p>
12.30	<p>Lunch and an opportunity to meet other key directors of your supply chain partners</p>
14.00	<p>Guided Tour of Nad Al Sheba Racecourse facilities and the stables</p>