



## **Top UAE Contractors Sign Long Term Software Contracts with RedSky IT**

Two of the largest contractors in the Dubai Construction market have signed long term contracts with Construction software specialist RedSky IT (formerly Ramesys) which will see the UK firm extending their current relationship and offering IT support well into 2008. Their long term commitment is based on many years of experience using RedSky IT software to manage their multi-billion Dirham businesses.

Dutco Balfour Beatty Group and Al Futtaim Carillion have both signed 3-year agreements to continue their use of the business critical financial systems from RedSky IT. They join 2 other major construction organisations Khansaheb in Dubai and Gulf Housing in Qatar who have already committed to multi-year software agreements with RedSky IT.

Commenting on the recent contracts, John Conmy, Director of Business Development for RedSky IT said "It is particularly pleasing when long term, strategic partnerships are formed. The relationship with the majority of our Middle East customers goes back to the 1990s and it is particularly pleasing that our partnering approach has delivered these new long term agreements in order to deliver mutual benefits. "



RedSky IT software now manages contracts in Dubai that total in excess of 4 billion Dirhams, and due to the burgeoning construction market in the region this amount increases every year.

Conmy concludes “These major construction organisations need a specialist software application designed for the industry to cater for its unique demands. Gone are the days when a general accounting package would suffice for the construction industry. In this day and age when competition is fierce and margins are low, Contractors need a system that is specifically written for their industry. With in excess of 1,300 different companies already using RedSky IT construction software, we provide just that.”